

**PROFESSIONAL EXPERIENCE**

**GNI, New York, NY**

2009 - Present

***Senior Consultant & Project Manager***

- National Public Seating: Restructured the company's warehouse workflow; developed custom software and modified the company's ERP applications to enable same-day order fulfillment, allowing the company to pursue double-digit growth in their online business.
- Worldwide Packaging: Coordinated the efforts of in-house and outside developers to create a web and mobile portal to provide access to crucial data to staff and customers. Designed and developed custom reporting applications based on the existing ERP software. Assisted in the effort to select and implement a cloud-based logistics service.
- Sam Tell Companies: Developed custom applications to integrate PC-based quoting system with their AS400 order processing application.
- Hertz Furniture System: Directed the selection, customization and implementation of Sage Customer Relationship Management system (SQL Server, ASP.net); integrated Sage with AS400 back end applications; interfaced with off shore development group to integrate with e-commerce website.
- Academia Furniture: Developed custom dashboards to manage Production Scheduling, Resource Optimization, and Purchasing Planning. Managed external consultants and developers.
- Varsity Logistics: Worked with clients to identify requirements and implement Supply Chain Logistics applications.
- Virtual Renovation: Served as technical Consultant with start-up team developing a proprietary application for producing digital animated models for architects, designers, contractors, and realtors.

**Vormittag Associates, Ronkonkoma, NY**

2007-2009

***Client Relationship Manager***

- Full life-cycle project management for clients of the company's ERP software solutions.
- Managed client relationships and development projects: Identify business requirements, define technical solutions, design and develop technology-transition solutions, manage implementation.

**Acme Architectural Walls, Brooklyn, NY**

2005-2007

***IT Director***

- Designed and managed applications integrating MS.NET and AS400 technologies, including Project Estimating, Inventory, Purchasing, Messenger Dispatch, Job Costing, Software Deployment / Version Control, CAD archive of architectural drawings and retrieval using structured queries.
- Automated and re-engineered Corporate Purchasing. Integrated Engineering Requisitioning, Purchasing, Receiving, Order Fulfillment and Shipping into a single seamless application. Eliminated redundant manual operations creating a paperless system. Reduced expenses, simplified operations, reduced maintenance and operating costs.
- Managed corporate technology and business systems, internal/external development and support staff.
- Developed a multi-year technology plan, addressing current needs and business growth.
- Managed relationships with hardware, software, data and voice telephony systems. Renegotiated contracts resulting in 25% saving.
- Implemented an enterprise-wide fax server solution; reduced costs, simplified maintenance, provided backup of all fax logs.

**G6 Solutions, New York, NY**

1999–2005

**Senior Consultant & Project Manager**

- 92nd Street Y: Managed the integration of an e-commerce website with AS400 legacy applications; Developed Archive Database for images and recordings of events and lectures, created structured query search capability; Created Scholarship Management Application for educational program and day camps.
- Tiffany, Inc.: Designed and managed the implementation of a customized data collection, database integration and reporting application based on sales from Tiffany's retail stores.
- Consultimate: Built Legacy Conversion Practice for AS400 to web applications. Hired staff, developed methodologies, established business partner relationships.
- Strategema: Worked with clients to identify requirements, managed technical support staff for the company's EDI clients. Managed design and development of a proprietary application (POS-LIGHT) for real-time analysis of Retail Sales transactions.
- Sparks Exhibits & Environments: Assisted venture capital group in evaluating Sparks' technology and management infrastructure as part of their investment due diligence.
- UJA Federation: Developed website for QJAC – Queens Jewish Agency Coalition.
- American Express/Travel One: Managed design and development of **Expense One**, a client-server application which allows corporate business travelers to manage their reimbursable and non-reimbursable expenses and update corporate accounting systems for billing and reimbursement.
- Acme Architectural Walls: Managed the implementation of VAI ERP application and Y2K conversion, and development of custom applications.

**Total Solutions Associates, Yonkers, NY**

1992–1999

**Chief Technical Officer**

- Provided technical direction for an IBM Premier Business Partner, systems integrator and software developer specializing in supply-chain solutions for distribution and manufacturing companies.
- Managed implementation teams and development teams in Florida, Nevada and California.
- Managed design and development of **Warehouse Wizard**, an AS400 based application managing all phases of warehouse operations from receiving through putaway, inventory, order fulfillment, consolidation and shipping.

**ADDITIONAL PROFESSIONAL EXPERIENCE****Cap Gemini America**, Manager of AS400 conversion practice**Pace University**, Adjunct Professor of Computer Science**EDUCATION****Columbia College**, New York, NY

BA, Economics

**PROFESSIONAL DEVELOPMENT****SetFocus**: Master's Program in C# and .NET**IBM Education**: Project management, Network design, Relational Database design, Conversion methodology, COBOL, RPG, RPG-ILE, XML, Websphere**NYU Stern School of Business**, Technology Management**NYU Courant Institute of Mathematical Sciences**, Computer Science**Columbia University School of Engineering**, Computer Science